



Richard H. (Rick) Grinnell

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Education

- 2000 **University of Phoenix** BS, Business Management.
- 1977-93 **Pima Community College** Ongoing Education
- 1973 **Salpointe High School**
"The body expires when the mind retires; never quit learning my son" Francis Grinnell-My Grandpa

Professional Experience

- 2009-Present **Smart United Business Strategies, Inc., Founder, Registered Lobbyist**
Advocate and lobby local and state government bodies and bureaucracies on behalf of business issues for the betterment of all the Southern Arizona Community.
Rick Grinnell Business & Marketing Consulting. President, Registered Lobbyist
Marketing and Consulting efforts representing individual clients.
- 2001-08 **Metro Restaurants, Director of Marketing**
Responsible for marketing, advertising and public relations of eight restaurants and two golf courses and monitored and supervised location managers in process of attraction of guests and supervised budgets over \$1M.
- 1997-01 **Grinnell Enterprises, Principal**
Marketing and vocational rehabilitation consulting, specializing in Workers Compensation, legal research in employment law. Business consulting services; including design and implementation of target marketing, advertising and direct sales programs. Portfolio of clients included retail, service, transportation, construction and hospitality businesses.
- 1994-97 **Dorothy Kret and Associates, Employment Specialist**
Provided education and vocational training to assist individuals with disabilities and barriers to obtain and maintain employment. Specialized in Workers Compensation cases, provided labor market and litigation research and job development assistance.
- 1988-93 **Cactus Casual, General Manager- Minority Owner, Patio Connection- Manger**
Managed three locations with up to 20 employees.
- 1985-88 **Grinnell Insurance, Multi Lines Agent, Series 6 & 63 Licensed Representative**
Specialized in marketing employee benefit programs and workers compensation products.
- 1983-85 **The Prudential Insurance Company, Agent, Series 6 & 63 Licensed Representative**
- 1973-77 **U. S. NAVY - HONORABLE DISCHARGE**-(Service Connected Disabled-Viet Nam Era)
Aviation Electrician/Trouble Shooter, VF-114 Carrier Air Wing 11, USS Kitty Hawk CV-63

Community Service

- 2010-Present **Board Member, Rio Nuevo Multi Purpose Facilities District**
- 2008-Present **Secretary & Board Member, Pima County Sports and Tourism Authority**
- 2001-2004 **Volunteered with Arizona Mexico Commission/VAMOS Tucson**
- 2003-Present **Co-Chair - Children's Miracle Network Charity Golf Tournament**
- 2002-07 **Advisory Board Member – Big Brothers/Sisters - Tucson Arizona**
- 1994-05 **ST. Patrick's Day Parade Committee - Member, President 2002, 03**
- 2002-05 **Tucson Metropolitan Chamber of Commerce - Local Government Committee Member**
- 2002-03 **Better Business Bureau - Board Member**
- 2000- 02 **City of Tucson Budget Advisory Committee - Member**
- 1999 **Candidate - Tucson City Council, Ward II, Won the Ward, lost city wide vote by 3.5%**
- 1997-99 **Citizens Police Advisory Review Board - Voting Board Member**
- 1996-98 **ACJC - Crime Victims Compensation Fund - Voting Board Member**
- 1993-98 **Crime Victim Assistance League - Secretary Treasurer(96), Board Member**
- 1996-97 **Domestic Violence Commission - Commissioner**
- 1994-97 **Community Action Network-Neighborhood Safety, Co-Chair;**
Produced a Community Resource Map Book containing over six hundred social service entities, with emphasis on youth, public safety and victim services.
- 1995 **Candidate - Tucson City Council, Ward II, Won the Ward, lost city wide vote by 7%**
- 1983-86, 89-90 **Sahuaro Little League – Sponsor and Coach**

Additional Training

- 1997-98 **CITIZENS POLICE ADVISORY REVIEW BOARD**
- 1996 **WORKERS COMPENSATION IN ARIZONA** CRC, CCM Accreditation
- 1995-96 **ARIZONA TRIAL LAWYERS ASSOCIATION** Bad faith and unfair claims practices;
- 1994-96 **ARIZONA WORKERS COMPENSATION CLAIMS ASSOCIATION**
Rules and regulations; Legal changes in Administrative policies & decisions.
- 1994-96 **INDUSTRIAL COMMISSION OF ARIZONA**
Policies, Procedures & Implementation of Regulations
- 1984-88 **NATIONAL ASSOCIATION OF SECURITIES DEALERS (NASD)**
Licensed Agent - Series 6 and 63
- 1983-88 **INSURANCE - LIFE, ACCIDENT, HEALTH, PROPERTY AND CASUALTY**
Licensed Agent - Member, Life Underwriters' Association
- 1983-84 **LIFE UNDERWRITERS TRAINING COUNSEL, (LUTC)**

REFERENCES AVAILABLE UPON REQUEST